

Welcome to Personal Group

Inside the role of an Employee
Engagement Executive

Your **future success** starts here

Our Employee Engagement Executives (EEEs) are the powerhouse of our field sales team - **energetic, driven, and resilient**. In this unique sales role, you'll be out in the field every day, meeting people face-to-face, sparking meaningful conversations, and helping others take action. It's about connection, inspiration, and giving employees access to benefits that can truly change their lives.

As an EEE, you'll be the friendly face of Personal Group, visiting workplaces, engaging directly with our client's employees. You'll highlight the valuable perks available through their benefits platform, answer questions, and **encourage participation** to boost engagement. You'll also introduce our insurance plans- helping people make confident, informed choices to protect themselves and their families.



Work that fits your life



Your role is to **inspire and engage**

This role can be **life-changing**. You'll have the chance to travel across the UK, meet lots of different people, and make a real impact on their lives. But it's not just about them, it's **about you too**. We've seen our team achieve things they never thought possible, like buying their first home or finally booking that dream holiday.

The **potential here is huge**. If you're up for a challenge, ready to push yourself, and want to build a career (and lifestyle) you didn't think was within reach, this is the role for you.

Work-Life Balance the PG way

This isn't your typical 9-5. To succeed here, you'll need to be **adaptable**, **energetic**, and ready to work around the varied schedules of our clients, which can mean early starts, late finishes, and time on the road, especially in the beginning.

The balance might feel off at first, but if you're committed to putting in the work and **staying focused** on results, the rewards – from dream lifestyles to financial freedom – are genuinely life-changing.

Your next step starts here

Our team comes from all backgrounds and walks of life. So if you're **motivated and ready to take charge of your career**, our industry leading training and hands-on support, will set you up for success from day one.

**We can't wait to
welcome you onboard!**

What we offer

Salary



- A competitive **basic salary** with **extra incentives** for sales and quality service
- A **generous commission** structure. Some of our top performers take home six figures



Extra Perks



- **Free travel insurance** for you and your family from day one
- Access to a membership-only travel club for **holiday discounts**



Company Car



- **With a fuel card** to use for both business and personal travel



Financial Incentives



- **Lucrative** bonus scheme and an **uncapped commission** scheme
- Exciting events, awards, trips, and **team-building** activities
- Affordable loans repaid directly from your salary



What we offer

Employee Discounts

- **Exclusive savings** through our award-winning Hapi app, with **discounts** at over 200 major retailers and online stores



Life's Important Events

- An **extra day's holiday** for your birthday and life's big milestones, like getting married or moving house
- Management-led **welfare checks** to ensure you're thriving on the road
- Confidential **support and assistance** during difficult times



Health and Wellbeing

- 24/7 online GP access for **quick medical advice**
- **Discounted memberships** at health clubs across the UK to support your wellness



Manage your own time

- Shape the role around the life you want. Our top performers now **enjoy the freedom** they once dreamed of - whether it's weekends away or hitting the gym. They've **earned it**, and you can too, with the right effort.



What we offer

Life Cover

- Life assurance worth four times your salary, ensuring **financial security**



Training and Development

- A **market-leading training** academy covering all aspects of customer care and sales
- Quarterly sales meetings with **awards**, to share ideas, and **drive success as a team**



Volunteering

- A **paid day off** to give back to a cause close to your heart



Our team

As we grow, many of our team have stayed with us for **over three years**, and one in five for **more than five!** It's a great place to build a career and learn from experienced colleagues. In fact, **most of our EEE leadership team and managers started out as EEEs** – it's a proven path for those who want to grow, lead, and build a long-term career with us.

For the right people, this isn't just a job, it's a way of life. The buzz, the energy, the rewards – it all keeps us going. When you're passionate about what you do, it doesn't feel like work.

So if you're **social** and love a good chat, you've got bags of **energy and ambition** and you **want to grow**, get in touch with our team now.



What our team had to say

Our teams live and breathe our values every day. Here's what one of our EEE team had to say about being part of Personal Group.

Since joining us in September 2022, Richard has been a key member of our EEE team, bringing our benefits package to life for workers across the UK. Here are his words:

“ ”

I have had a few sales jobs in my career, but this is the best by a country mile.

I have been all over the country seeing various clients and, every time I sit down with a customer, I truly believe our product would benefit them.

From a personal perspective, I have more than doubled my income and my wife and I also use the product, taking two foreign holidays each year. If you're thinking about a career with Personal Group, don't think about it, just do it!"



Richard Madge

Senior Employee Engagement Executive



Start your journey

We're hiring for Employee Engagement Executives across the UK all year round, so if you're ready to jump in, we're excited to hear from you! Here's what you can expect:



Get started!

Scan the code or click the button to apply!



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Get in touch with our team today



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